



SUN LIMITED Analyst Meeting

Financial Year 2026

21 September 2026

#COMEALIVE



Programme	Presenter
1. Welcoming of Participants	
2. FY26 at a Glance	Francois Eynaud
3. CEO Overview	Francois Eynaud
4. CFO Financial Review	Tommy Wong
5. Future Outlook	Francois Eynaud
6. Questions & Answers	



Joelle Edwards-Tonks is a seasoned hospitality executive with more than 20 years of international leadership experience across luxury hospitality, commercial strategy and hotel operations.

Prior to joining *Sunlife* in 2020 as Chief Sales & Marketing Officer, she held senior leadership roles with some of the world's leading hospitality brands, including Oetker Collection, Shangri-La and Four Seasons. In January 2025, she was appointed Chief Commercial & Operations Officer of *Sunlife*.

In this role, Joelle oversees the Group's commercial and operational functions, with responsibility for revenue growth, brand positioning, sales and marketing, distribution, pricing strategy, hotel performance and asset enhancement. She also leads strategic partnerships, management agreements, branded residences projects and expansion initiatives, while managing a leadership team that includes the Group's hotel General Managers.



AGENDA ITEM 2

FY26 AT A GLANCE

INDUSTRY ENVIRONMENT

2025

- Tourist Arrivals 1.436m (+3.9%)
- Air Seats +2%
- Load factor airlines 78% vs 76% in 2024
- AHRIM hotel occupancy 78% vs 76% in 2024
- Tourism earnings +10% (5% Forex)

2026

Tourist Arrival	
JAN	+7.7 %
FEB	+12.1 %
MAR	+1.3 %
APR	-3.7 %
MAY	+0.1 %
JUN	-8.4 %
JUL	+5.4 %
AUG	+6.6 %
JAN – AUG	+2.7 %

JAN – AUG 2026

- Air seats +6.8%
- Airline load factor 73% vs 76% LY
- Tourist earnings +18%
- AHRIM hotel occupancy 73% vs 76% LY

Air Connectivity: No. of seat 2026 +8% vs 2025

- Ethiopian Airline: 2 weekly flights as from 15/06/2026
- Air Link (Cape Town/2 flights weekly)
- Corsair (Toulouse)
- Charter flights:
 - Romania 9 (Dec-Jan 2027)
 - Uzbekistan Airways Tashkent 4 charter flights (Dec/Jan 2027)
 - Spain Madrid World2Fly (Jul-Sept)
 - Plus extra (Frankfurt)
 - Cobra Aviation (Cape Town)
 - ITA Airways (Rome / 2 flights weekly)

Middle East War impact (MAR-JUN 2026)

- Emirates Airline / Dubai = 20% of air seats
- Market most affected: UK, Eastern Europe, Russia
- Additional flights to compensate: MK Paris, Turkish Airlines
- Air fares went up
- Cost increases (electricity +15%)
- Bookings pick-up as from June

- Para hotelier / Airbnb room inventory increase (circa 20 000 rooms vs 14 000 hotel rooms)

TOURIST ARRIVALS JULY- JUNE 25/26 VS 24/25

Tourist Arrivals, July to June 25-26 vs 24-25 (AIR ONLY)				
Mauritius				
Selected Markets	FY 25-26 % share	FY 25-26	FY 24-25	CHG 25-26 vs 24-25
France	23.9%	337,608	334,744	0.9%
Reunion	10.2%	144,596	143,355	0.9%
UK	10.0%	141,816	157,908	-10.2%
Germany	8.3%	116,647	108,033	8.0%
South Africa	7.9%	111,704	104,089	7.3%
India	5.6%	79,318	64,804	22.4%
Eastern Europe	4.1%	57,659	59,551	-3.2%
Switzerland	2.5%	35,691	34,821	2.5%
Middle East	2.5%	35,165	35,081	0.2%
Italy	2.4%	34,033	31,803	7.0%
Russia	2.1%	30,127	25,793	16.8%
Others	20.4%	288,637	267,676	7.8%
All Markets		1,413,001	1,367,658	3.3%

“Others” include Scandinavia, China, Austria, Spain, Australia, Belgium.

DESTINATION TOURIST ARRIVALS RECOVERY FY25-26 (JULY 25 - JUNE 26)

TOURIST ARRIVAL STATS - MAURITIUS

PERIOD	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL
25-26	129,206	115,491	104,492	137,809	128,903	161,440	125,871	107,650	114,924	115,763	115,165	89,098	1,445,812
24-25	117,224	106,574	102,453	133,065	123,104	154,208	116,926	95,991	113,472	120,157	115,090	97,273	1,395,537
%	110%	108%	102%	104%	105%	105%	108%	112%	101%	96%	100%	92%	104%

TOURIST ARRIVAL STATS - MALDIVES

PERIOD	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL
25-26	186,738	201,695	149,563	190,445	195,127	224,455	224,788	247,722	161,259	147,600	139,746	123,552	2,192,690
24-25	167,528	176,175	132,795	172,621	172,987	208,890	214,863	214,091	203,468	198,322	135,614	141,772	2,139,126
%	111%	114%	113%	110%	113%	107%	105%	116%	79%	74%	103%	87%	103%

TOURIST ARRIVAL STATS - SEYCHELLES

PERIOD	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL
25-26	31,068	30,667	29,148	41,238	36,894	37,419	28,791	38,052	23,746	28,068	27,201	20,497	372,789
24-25	25,849	28,282	24,226	35,155	32,007	31,075	26,850	33,144	37,804	39,196	28,161	27,252	369,001
%	120%	108%	120%	117%	115%	120%	107%	115%	63%	72%	97%	75%	101%

TOURIST ARRIVAL STATS - ZANZIBAR

PERIOD	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL
25-26	98,370	105,506	84,154	86,740	72,833	100,729	100,216	82,750	65,581	38,554	40,151	69,605	945,189
24-25	68,223	72,296	60,731	69,860	67,049	91,611	84,069	86,836	60,345	37,137	37,038	67,496	802,691
%	144%	146%	139%	124%	109%	110%	119%	95%	109%	104%	108%	103%	118%



AGENDA ITEM 3

CEO OVERVIEW

CEO OVERVIEW | FY 26 Salient points

❑ Financial performance

- Occupancy **81%** vs 81.9% LY
- ADR **+10.7%**
- RevPAR **+9.5%**
- Total Revenue **Rs 7.5bn** vs Rs 6.5bn LY (including Real Estate)
- EBITDA **Rs 2.5bn** vs Rs 2bn LY
- PAT **Rs 1.5bn** vs Rs1.3bn LY

❑ **Great resilience** to Middle-East war impact – March to June affected – (Rs 200m turnover / Rs100m PAT)

❑ All HR KPI's improved

- Staff engagement rate 2026: **84%**
- Retention rate: **84%**
- Attrition Rate: **17%**

❑ HR Initiatives

- Launch EVP Collection # 2
- Accelerate HR Digitalisation & Process Efficiency
- Strengthen Employer Branding via Social Media
- Elevate Learning & Development
- Optimise Organisation Dynamics

❑ Operations:

- Customer Satisfaction was very good
- West Coast Cluster Phase 1 implemented

❑ Projects

- Ambre Room renovation (Phase 1)
- Renovation Sugar Beach Spa (May – Sep 2026)
- La Pirogue Residences (Delivery Nov 2026)
- The Bay Club at Anahita F&B renovation (Jun – Oct 2026)

❑ Digital Transformation

Team reinforced with Head of Digital Transformation and Data Engineer

❑ Sustainability

Team reinforced with Chief Sustainability Officer (Jan 2026)
Road map more structured

CEO OVERVIEW | FY 26 Sustainability Achievements

Recognition, strategic progress and responsible hospitality impact across Sunlife

AWARDS & RECOGNITION



EarthCheck
Gold
Certified



Travelife Gold

Sponsored by Synergy – The Retreat Show



Sustainability Hero of the Year
TTG Luxury Travel
Awards 2026



Clean Energy Week Award
Carbon Reduction &
Net-Zero Initiative

STRATEGIC PROGRESS



Sunlife became a signatory of the GTPI, reinforcing plastic reduction and circular action.



Sustainable Finance Framework completed; FY26 reporting aligned toward ISSB / IFRS S1 & S2 readiness.



Nature & Guest Experience

THRIVING
NATURE



IZZY Bee Observatory at Long Beach

Local honey, bee education and support for women / local beekeeping enterprise.



Plant-based menus + Responsible Offerings
Plant-based culinary options rolled out across resorts.
Responsible Offering Framework created to link sustainability, guest value and credible evidence.



Inclusive Growth

STRONGER
PEOPLE



Accessibility review with Paralympic champion Michael Jérémiasz

Autism Mauritius

MUR 250K support and 100+ associates trained to better understand autism and deliver more inclusive service.

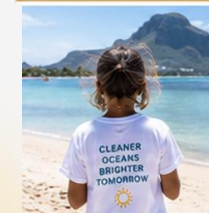
Sunlife Charity Golf

MUR 3 million raised to support children affected by cancer and their families.



Community & Awareness

BRIGHTER
COMMUNITIES



Flic en Flac Government School environmental programme



Wave of Hope

Eco fashion show celebration ocean protection and youth creativity

sunlife



HEADCOUNT

FY26A	LY
2275	2296

Down 0.9% (21) vs LY



TOTAL EMPLOYEE COSTS

FY26A	LY
Rs 1891m	Rs1826m

Up 4% (Rs 65m) vs LY



% EMP. COST/REVENUE

FY26A	LY
29%	31%

Down 2pts vs LY

Note: Reported headcount includes outsourced labour.



AGENDA ITEM 4

CFO FINANCIAL REVIEW

Strong earnings. Strong cash generation. A stronger balance sheet for the next phase of growth.

CORE OPERATING PERFORMANCE | INCLUDING REAL ESTATE

Rs 7.57bn

REVENUE

+16.4% vs FY25

Rs 2.51bn

EBITDA

+21.2% | margin 33.2%

Rs 1.52bn

PAT

+14.8% | margin 20.1%

- FY26 was a year of strong operational and financial performance for SUN Group, despite geopolitical disruption in the Middle East, temporary room closure and a higher tax burden.
- **Revenue** increased by **16.4%** to **Rs 7.57 billion**, **EBITDA** rose by **21,2%** to **Rs 2.51 billion** and **PAT** increased by **14.8%** to **Rs 1.52 billion**.
- Performance was supported by revenue optimisation, cost discipline and productivity, while disciplined treasury management further strengthened financial resilience and debt-servicing capacity and non-core real estate revenues.
- FY26 also marked an important strategic step with the signing of SUN's first **management agreement** for **The Bay Club at Anahita**, establishing a platform for selective asset-light growth. In parallel, the Group commenced the repositioning of **key existing assets** to strengthen their long-term competitiveness and returns.

Rs 6.44bn

REVENUE

+8.7% vs FY25

Rs 2.29bn

EBITDA

+16.1% | margin 35.6%

Rs 1.37bn

PAT

+11.2% | margin 21.2%

KEY HOTEL KPIs

81.0%

Occupancy

-1.1 pts vs FY25

Rs 12,674

ADR

+10.8% vs FY25

Rs 15,440

TRevPAR

+8.1% vs FY25

WHAT DROVE PERFORMANCE

- Revenue optimisation and disciplined yield management
- Higher ADR supporting top-line growth despite lower occupancy
- Productivity and cost discipline lifting operating leverage
- Continued focus on margin quality and cash conversion

FY26 HEADWINDS — SEPARATED BY IMPACT

Operational headwinds

Middle East disruption

Rs 194m

Partial room closure at Ambre Resort

Rs 43m

Taxation

Fair Share Contribution and Alternative Minimum Tax

Rs 108m

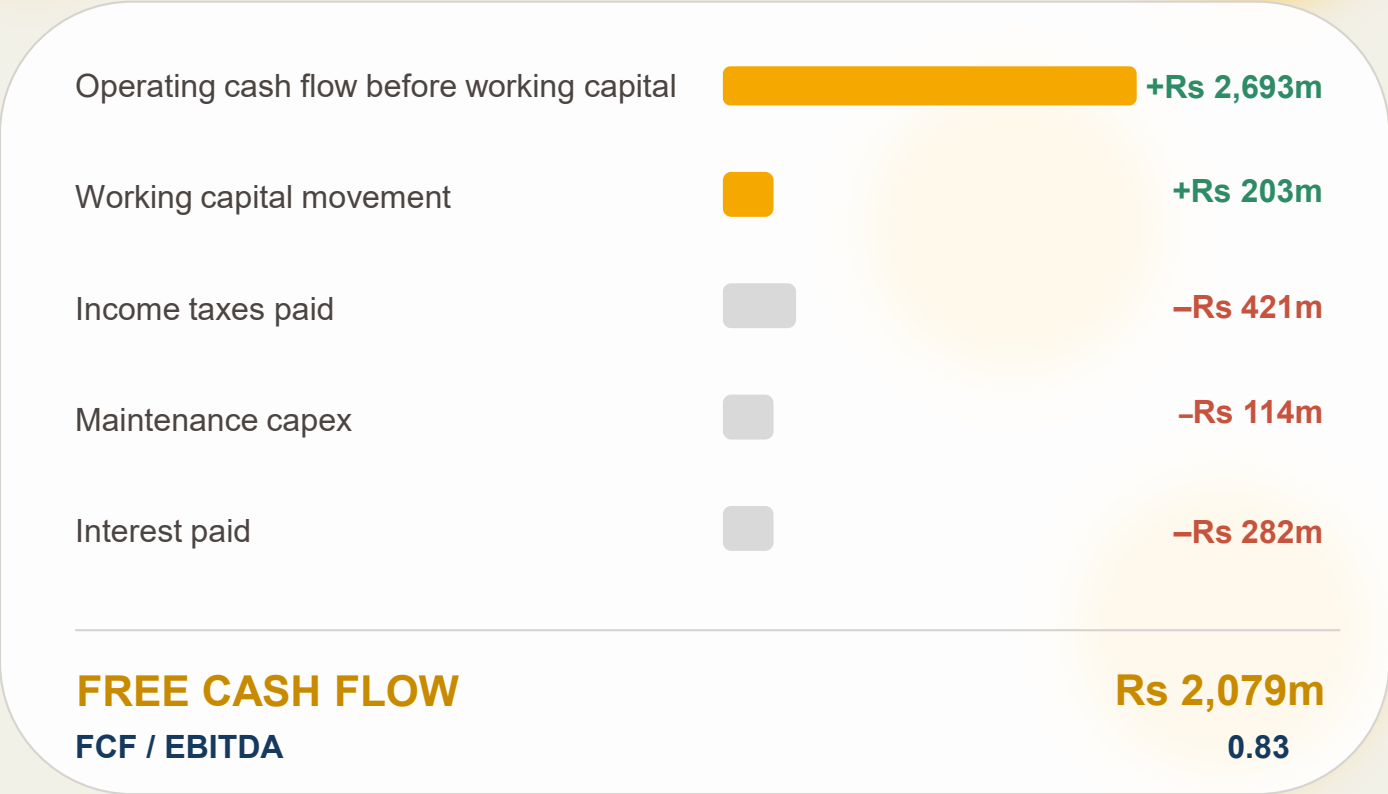
CFO TAKEAWAY

Despite identifiable operational and tax headwinds, the underlying business delivered double-digit EBITDA growth and improved margins — evidence of stronger operating leverage and cost discipline.

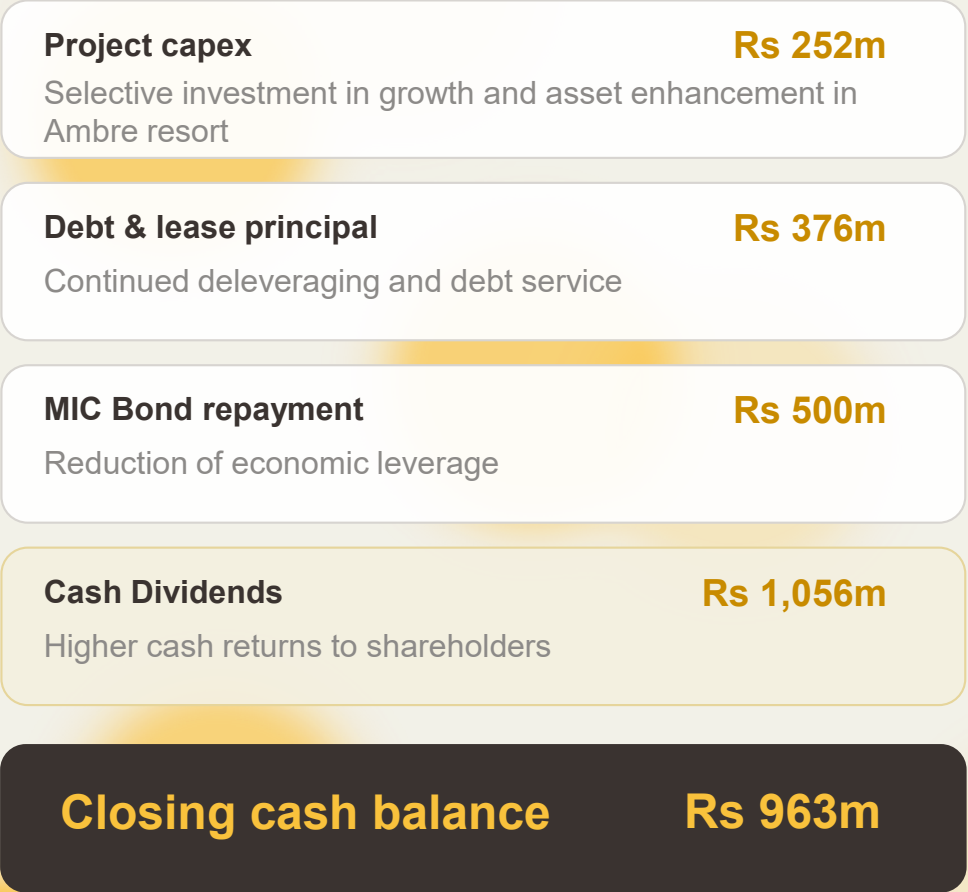
Occupancy movement shown in percentage points. Taxation is presented separately from operational impacts.

Free cash flow increased by Rs 0.8 billion to Rs 2.1 billion, demonstrating strong underlying cash-generating capacity.

FREE CASH FLOW BRIDGE



CAPITAL ALLOCATION



The Group funded investment, debt reduction and shareholder distributions while preserving year-end liquidity.

Higher shareholder returns were delivered alongside a meaningful reduction in financial leverage.

Rs 3.45
DIVIDEND PER SHARE
FY25: Rs 2.60

Rs 47.72
NAV PER SHARE
FY25: Rs 41.73

0.49x
NET DEBT / EBITDA
FY25: 0.71x

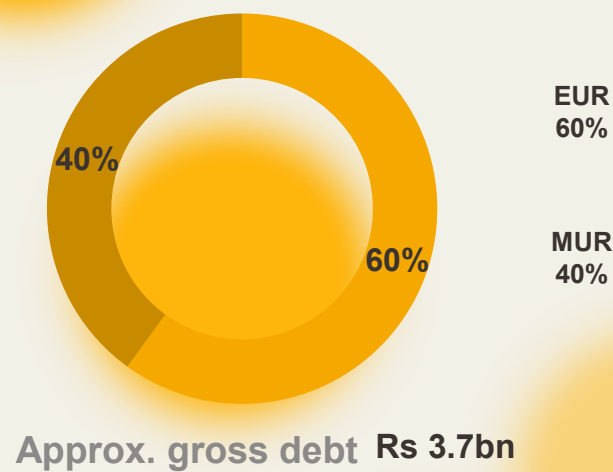
23.3%
ROCE
FY25: 22.8%

19.5%
ROE
FY25: 21.7%

BALANCE-SHEET DISCIPLINE

Metric	FY26	FY25
Net debt	Rs 1.2bn	Rs 1.5bn
Gearing	12.8%	16.8%
Loan to value	14.2%	17.3%
Cash balance	Rs 1.0bn	Rs 1.0bn
Headroom cash	Rs 0.7bn	Rs 1.0bn

GROSS DEBT CURRENCY MIX | INCL. MIC



VALUE CREATION

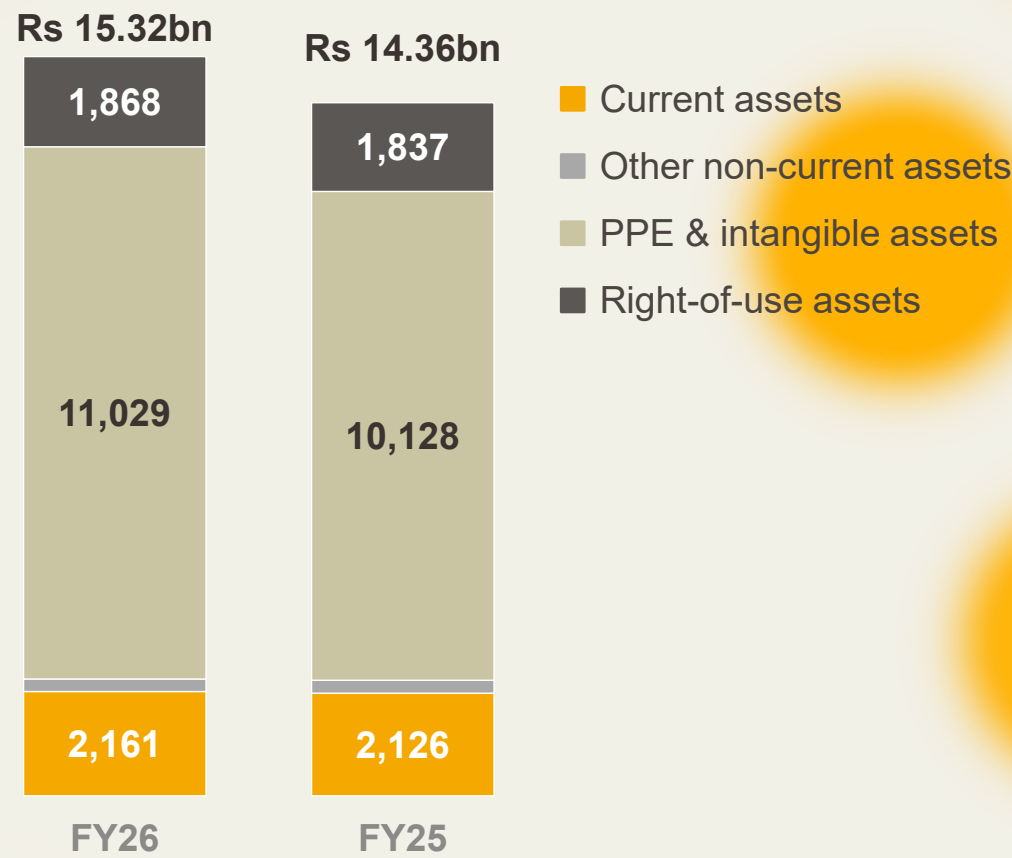
Dividend per share increased by **33%**, and NAV per share rose 14.4% through retained earnings, asset revaluation and lower debts.

Share price at 30 June 2026: Rs 44.80
Discount to NAV: 6.1%
Dividend yield: 7.7% (30 Jun 26 share price)
EPS: Rs 8.21 (FY25: Rs 7.31)

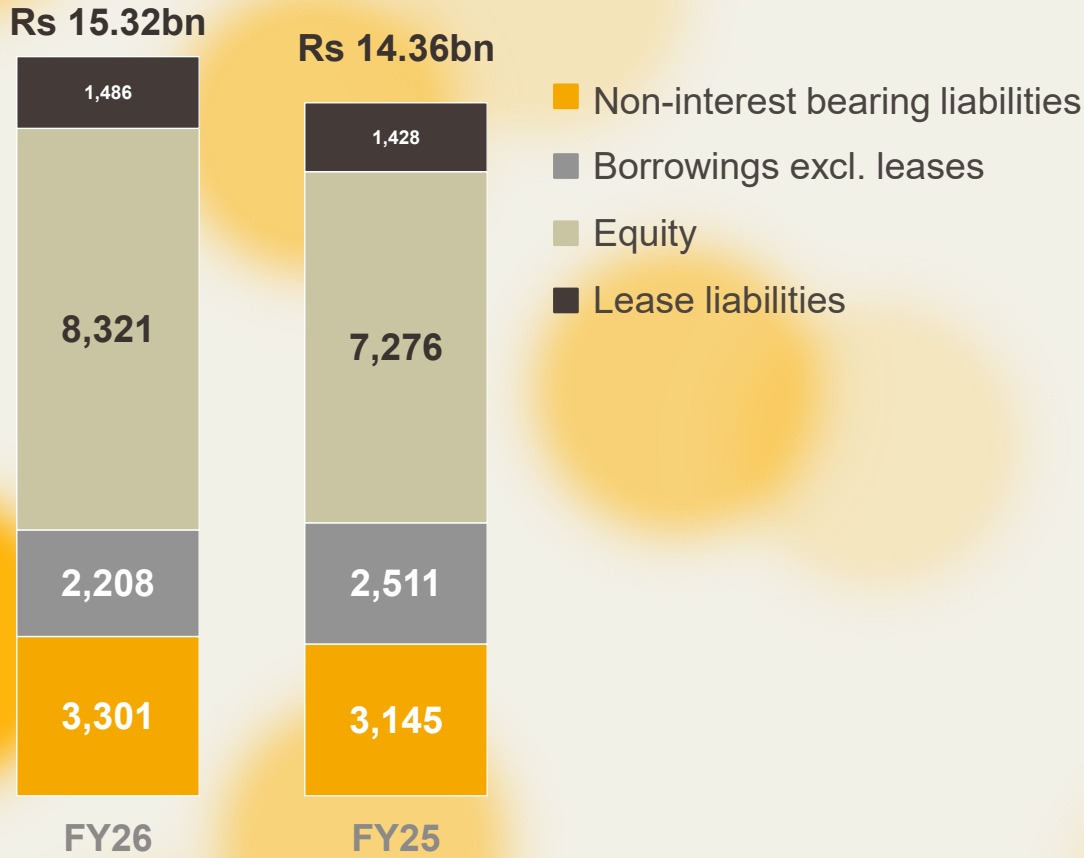
Ratios exclude the MIC convertible bond where it is classified as equity for accounting purposes. Gross debt currency mix shown inclusive of MIC.

A larger equity base and lower net debt strengthened the Group’s capacity to invest and absorb volatility.

TOTAL ASSETS



EQUITY & LIABILITIES



Key movement: PPE and intangible assets increased mainly through **Rs 787m** of revaluation gains and Rs 414m of additions, partly offset by Rs 320m of depreciation.
NAV per share rose 14.4% to **Rs 47.72**.

SUN GROUP | FY27 FINANCIAL PRIORITIES

- **Capital investment**
 - Diligent renovation capex which will add value to assets and returns
- **Cash generation**
 - Maintain strong operating cash conversion
- **Leverage**
 - Preserve prudent leverage while funding renovations
- **Shareholder returns**
 - Balance dividends with investment requirements
- **Asset-light growth**
 - Limited capital intensity from management agreements



AGENDA ITEM 5

FUTURE OUTLOOK

SUN GROUP| FY27 OUTLOOK

- Outlook for FY27 is positive with increase in tourist arrivals noted for July and August 26
- Group expects improved Q1 performance
- Projects
 - Estella at La Pirogue (La Pirogue Residences) to start operations as from 01 December 2026 with 36 Apartments
 - Ambre partial rooms renovation (Phase 1) completed in Sept 26
 - Long Beach mock up room to be ready by Dec 26
 - Long Beach Property Development in progress



AGENDA ITEM 6

QUESTIONS & ANSWERS

This presentation is intended exclusively for the Analyst Meeting on 21 September 2026 pertaining to Sun Limited (**'SUN'** or the **'Group'**).

Certain information set forth in this presentation, which constitutes summary information only and does not purport to be comprehensive, contains forward-looking statements. The forward-looking statements may be recognised by words such as “anticipate”, “estimate”, “expect”, “plan”, “project”, “believe”, “forecast” or “will”. Such forward-looking statements involve known and unknown risks, uncertainties, are subject to a number of factors and are based on assumptions made by and information presently available to the Group’s management. They therefore constitute the management’s present expectation and assumption of future events.

Given the factors and uncertainties to which the forward-looking statements are subject to, actual results may differ materially from any future results, performance or achievements expressed or implied in such forward-looking statements. There can be no guarantee that these forward-looking statements will prove to be accurate and undue reliance should not be placed on them.

These forward-looking statements speak only as of the date of this presentation and SUN does not undertake any obligation to update or alter any forward-looking statement to reflect future events or circumstances or the occurrence of unanticipated events.

sun*life*

MAURITIUS

RESORTS & GOLF

SUGAR BEACH | LONG BEACH | LA PIROGUE | AMBRE | THE BAY CLUB AT ANAHITA
ANAHITA GOLF | ILE AUX CERFS LEISURE ISLAND & GOLF CLUB

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